



## **QUESTIONS AND ANSWERS #2**

**DATE:** June 6, 2019

**TO:** All Prospective Bidders

**FROM:** David Ossom

**SUBJECT:** IFB P18275 – Janitorial and Cleaning Supplies

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Q1. Will the terms of the contract allow for the ability to pass on unforeseen cost?

*A1. VTA intends to award a firm-fixed price contract for five (5) years. Attachment A: Bid Form 1-B allows for pricing differences for each year of the contract to account for possible price changes that bidders anticipate.*

VTA analyzed all the submitted alternate brand name or equal products and determined the products listed below under the “Accepted Alternate Products” as accepted alternates. See next page.

Item No.	MANUFACTURER NAME	MFR PART NUMBER	DESCRIPTION	UNIT	Accepted Alternate Products	
					Distributor/ Manufacturer/ Brand	Description
<b>CLEANING PRODUCTS</b>						
<b>BLEACH CHLORINE INDUSTRIAL</b>						
1	AJAX / COLGATE PALMOLIVE COMPANY	ADMD021	CLEANSER POWDERED MD021 21oz ADVANTAGE	CS		
2	KIK INTERNATIONAL PUREBRIGHT HOUSEHOLD BLEACH	AP6	GENERIC BLEACH 6% 6X1 GALLON 2071 CHEM LAB	CS	Chemtrec	Classic Bleach Multi-purpose
3	CANBERRA CHEMICAL MFG	HK3200QT	NON-ACID BOWL CLEANER 12/CS	CS	Interline Brands Diversey, Inc. Noble Chemical Co.	Non Acid Bowl Cleaner Crew® Non-Acid Disinfectant Cleaner Non-Valient Non-Acid Bowl & Bathroom Disinfectant Cleaner
4	CANBERRA CHEMICAL MFG	HK401GL	URIC ACID ERADICATOR FRESH ALL CANBERRA 401	CS	Big D Industries Nilodor	Big D Enzym D All Fragrances Bio-Enzymatic Urine Digester, All fragrances
5	HOSPECO MFG.	HO3901	URINAL SCREEN RED CHERRY COLE 652	DZ	Fresh Products	Deodorant Urinal Screens (No Block)
6	IMPACT MFG.	KR406L	LABEL SECONDARY #406 LEMON Q DISINFECTANT COLE	EA		
8	BUCK-EYE INTERNATIONAL	5007	Buckeye Workout Action Pack, 5-Gallon Box	EA	Value Products	Valencia Orange Deep Cleaner
9	SUNSHINE MAKERS	610000619128	SIMPLE GREEN 1 GALLON BOTTLE 4 PER CASE	CS		
10	MAINTEX CHEMICAL	KRBP4	STRIPPER COLE BANZAI PLUS 4X1 GALLON FLOOR STRIP	CS	CleanSource Flo-Kem Simoniz USA, Inc.	Natural BT Stripper N/A Clean Strip Mop & Strip No Rinse Stripper Ultra Line Stripper NC (Floor Stripper)
11	MAINTEX CHEMICAL	KRD4	DEFOAMER SUPER COLE CARPET 4X1	CS	CleanSource Flo-Kem	Carpet Defoamer Anti-Foam Solution
12	MAINTEX CHEMICAL	KRDS4	COLE DURASHINE HIGH SPEED FLOOR FINISH 4X1	CS	CleanSource Flo-Kem	Clean Gloss 22 Floor Finish Mirage Floor Finish
13	MAINTEX CHEMICAL	KRGB4	GREAT BATHROOM CLEANER GAL COLE 4X1 GALLON	CS	CleanSource Blue Ribbon Supply	Clean Bright Porcelain Tile Cleaner First Choice™ All Purpose Multi-Surface Cleaner
15	MAINTEX CHEMICAL	KRS4	GLASS CLEANER COLE SPARKLE RTU 4X1GAL	CS	CleanSource Clark Associates, Inc.	Crystal Clear RTU Glass Cleaner Glass Cleaner
16	APPEAL	APP12730	GLASS CLEANER - AERSOL NON-AMMONIATED	CS		
17	DIVERSY COMPANY	DRK90940	WINDEX READY TO USE GLASS CLEANER - GALLON	CS		
18	MAINTEX CHEMICAL	KRSL	LABEL SPARKLE COLE GLASS CLEANER SECONDARY	EA		
19	U.S. PUMICE COMPANY	US1	6X1X1 1/2 PUMICE STONE 12EA/BOX	BX		
20	BUTCHERS	RENO2878	MULTI-PURPOSE CLEANER	CS	Blue Ribbon Supply	First Choice™ All Purpose Multi-Surface Cleaner
21	ZOGICS	Z800-4	DISINFECTANT WIPES FOR DISPENSERS	CS	Progressive Products	Wipes Plus Disinfectant Wipes
23	TOUGH GUY / DIVERSEY	2DCB9	AERSOL CAN WAX & GUM REMOVER	EA	Claire Mfg Co.	Chewing Gum Remover
24	PROCTOR-GAMBLE	10037000330322	FEBREEZE LIQUID DEODORIZER - SMOKE COUNTERACTANT	CS		
25	COUGAR CHEMICAL	S42	ODOR ABSORBENT	EA	Nilodor, Inc.	Nilosorb Absorbent
26	CLOROX PROFESSIONAL	31351	URINE & VOMIT ODOR REMOVER GALLON	CS	Nilodor, Inc.	Bio-Enzymatic Urine Digester, All fragrances
27	CLOROX PROFESSIONAL	31036	URINE & VOMIT ODOR REMOVER SPRAY BOTTLES 32oz 9/cs	CS	Nilodor, Inc.	Bio-Enzymatic Urine Digester, All fragrances
28	AIR DELIGHTS	401244	LINEN FRESH - AIR NEUTRALIZER FOR MICROBURT 9000 4 X 1	CS	Nilodor, Inc.	Nilotron Metered Aerosols, All fragrances
29	AIR DELIGHTS	802358	ORANGE CITURS - AIR NEUTRALIZER FOR MICROBURT 9000 4 X 1	CS	Nilodor, Inc.	Nilotron Metered Aerosols, All fragrances
30	AIR DELIGHTS	802357	CUCUMBER MELON- AIR NEUTRALIZER FOR MICROBURT 9000 4 X 1	CS	Nilodor, Inc.	Nilotron Metered Aerosols, All fragrances
31	BOBRICK MFG.	B02112	DISPENSER B2112 SOAP 40oz STAINLESS STEEL BOBRICK	EA		
33	GOJO SOAP COMPANY	GOJ90251	PURELL SANITIZING WIPES 12/40CT	EA	Diamond Wipes International, Inc	Instant Hand Sanitizer Wipes
34	GOJO SOAP COMPANY	GOJ91281	SOAP PINK N KLEAN LOTION CLEANSER 9128 800ML	CS		
35	MAINTEX CHEMICAL	KRBS4	SOAP COLE PINA COLADA 4X1GAL HAIR & BODY SHAMPOO	CS	CleanSource Blue Ribbon Supply	Hair Body Shampoo Pina Colada Terra Pure Green Tea Hair Shampoo
36	MAINTEX CHEMICAL	KRPP4	SOAP COLE PINK PREMIUM HAND LOTION SOAP 4X1GAL	CS	CleanSource Clark Associates Inc.	Hair and Body Shampoo Floral Hand Soap
37	KUTOL	KU5635	INSTANT HAND SANITIZER 24/CS 4oz #5635	CS		
38	KUTOL	KU7065	SOAP HEAD & BODY 800ML 6871 KUTOL SHAMPOO	CS		
39	RUBBERMAID COMPANY	TC750112	SOAP 750112 LOTION AUTOFOAM 1100ML BLUE RUBBERMAID	CS		
40	SPARTAN CHEMICAL	281004	GRUB SCRUB HAND CLEANER FLAT TOP 4 X 1	CS	Kutol Products Company	Orange Scrub with Natural Scrubbers

Item No.	MANUFACTURER NAME	MFR PART NUMBER	DESCRIPTION	UNIT	Accepted Alternate Products	
<b>PAPER/PLASTIC PRODUCTS</b>						
41	PREMIER MOP COMPANY	CP450	CUP CP450 3.5oz pleated PAPER UNPRINTED GENPAK	CS		
42	SWEETHEART CUP COMPANY	SO378W	CUP HOT 8OZ PAPER 378W 1000/CS WHITE	CS	Karat	Karat 8oz Paper Hot Cups, White (80mm)
43	REPUBLIC BAG	LL242315	LINER 24 X 23 1.5 MIL BLACK 250/CS	CS		
44	REPUBLIC BAG	LL333915	LINER 33 X 39 1.5 MIL BLACK 250/CS RBS-40-120	CS		
45	REPUBLIC BAG	LL365820	LINER 36 X 58 2.0 MIL BLACK 100/CS	CS		
46	REPUBLIC BAG	LL434803CL	BAG POLY TRASH CLEAR 3ML 43" X 48" 100/CS	CS		
47	SOLARIS PAPER COMPANY (LIVI)	AG059	TISSUE TOILET 2PLY BLEACHED INTEGRITY 96RL/CS	CS	Activa	Activa Toilet Tissue 2-ply
48	ALLIED WEST PAPER CO.	AW760	MULTIFOLD TOWEL 760 NATURAL ALLIED WEST OPTIMA	CS	Activa	Multifold Paper Hand Towels 100% Recycled
49	GEORGIA PACIFIC PAPER CO.	GP23304	TOWEL 23304 MULTIFOLD BROWN NATURAL ENVISION 990	CS	Activa	Multifold Paper Hand Towels 100% Recycled
50	GEORGIA PACIFIC PAPER CO.	GP23504	TOWEL 23504 SINGLEFOLD KRAFT	CS	Activa	Singlefold Paper Hand Towels 100% Recycled
51	HOSPECO MFG.	HO1	TAMPON NATURELLE/TAMPAX REGULAR	CS	Tampax	Tampone in Cardboard Tube
52	HOSPECO MFG.	HO147	NAPKIN SANITARY #4 GARDS MAXI PAD HOSPECO 147A	CS		
53	IMPACT MFG.	KRPC5000	SEAT COVER 1/2 FOLD COLE SUPPLY PREMIUM 5000/CS	CS	Activa	Toilet Seat Covers
54	IMPACT COMPANY	RO77	LINER SANITARY PAPER KL260 WAXED BROWN	CS		
55	SCA / TORK PAPER COMPANY	SCA19212	WIPER 192127 TORK MULTIPURPOSE	CS	Kimberly Clark/WypAll	Utility Towels
56	SAN JAMAR DISPENSER CO.	SJMT1100	TOWEL DISPENSER T1100TBK ROLL TOWEL BLACK	EA		
57	ALLIED WEST PAPER	TR15660	TOWEL ROLL BLEACHED 800W WHITE 800' 6RL/CS	CS	Activa	Premium Roll Paper Hand Towels
<b>MISCELLANEOUS PRODUCTS</b>						
58	PRO2 SOLUTIONS GLOVE COMPANY	100L	GLOVE LATEX LARGE POWDERED DISPOSABLE 100/BX	BX	Safety Zone	Powdered Natural Latex Gloves
59	PRO2 SOLUTIONS GLOVE COMPANY	100M	GLOVE GRDRM1T LATEX MEDIUM POWDERED	BX	Safety Zone	Powdered Natural Latex Gloves
60	PRO2 SOLUTIONS GLOVE COMPANY	100S	GLOVE GRDRS1T LATEX SMALL POWDERED	BX	Safety Zone	Powdered Natural Latex Gloves
61	PRO2 SOLUTIONS GLOVE COMPANY	100XL	GLOVE GRDRXL1T LATEX X LARGE POWDERED	BX	Safety Zone	Powdered Natural Latex Gloves
62	3M COMPANY	3M17TLB	Pad Black Stripper 17 3M 7200 THICK LINE	CS		
63	3M COMPANY	3M25855	PAD 17 ERASER 25855 PINK 3M 3600	CS		
64	3M COMPANY	3M25858	20 ERASER 3600 HIGH SPEED PAD 25858 PINK	CS		
65	AMERICO MFG.	ACS74	SPONGE SCRUB 74 ACS YELLOW SPONGE GREEN PAD	CS		
66	AMERICO MFG.	ACS86	PAD 86 SCOURING HEAVY DUTY 6X9 GREEN SCRUB	PKG		
67	CARLISLE BRUSH COMPANY	BRU8420	BRUSH TRUCK WASH DUAL SURFACE BLACK & WHITE POLY	EA	Carlisle	Flo-Pac Flo-Thru Dual Surface Brush with Flagged Polystyrene Bristles
68	PREMIER MOP COMPANY	CB301	MOP MEDIUM BLUE 5 COLE CB301	EA	Nexstep	MaxiClean Loop-End Mops Medium
69	PREMIER MOP COMPANY	CB309	MOP LARGE 5 HB BLUE COLE LOOPED END SEWN FANTAIL	EA	Nexstep	MaxiClean Loop-End Mops Large
70	PREMIER MOP COMPANY	CB314	MOP FINISH LARGE 1 COLE RAYON CB314 BLUE & WHITE	EA	Nexstep	MaxiRayon Loop-End Mops Large
71	PREMIER MOP COMPANY	CB361	JANITOR BROOM CORN 6 SEW COLE	EA		
72	PREMIER MOP COMPANY	CB365	LOBBY TOY BROOM CORN COLE	EA		
73	PREMIER MOP COMPANY	CB404	MOP HANDLE YELLOW SPEED CHANGE 60 FIBERGLASS COLE	EA		
74	PREMIER MOP COMPANY	CB420	BROOM HANDLE METAL TIP 60 15/16 COLE WOOD	EA		
75	CONTINENTAL MFG.	CO226311	COMBO MOP BUCKET WRINGER OUTFIT 26QT YEL	EA		
76	CONTINENTAL MFG.	CO716	DUST PAN 16 METAL BLACK	EA		
77	CONTINENTAL MFG.	CO790	BOWL SWAB TOILET MOP CARLISLE 3623802	EA	Nexstep	Bowl Swab Toilet Mops
78	CONTINENTAL MFG.	CO922H	TRIGGER SPRAYER 24oz 4802 IMPACT 8 1/4 BLUE	EA		
79	CONTINENTAL MFG.	CO924B	BOTTLE 24oz SPRAY GRADUATED 5024WG	EA		
80	PREMIER MOP COMPANY	CT320	DUST MOP COTTON 5 X 24 COLE CT320 BLUE UNTREATED	EA		
81	PREMIER MOP COMPANY	CT321	DUST MOP BLUE COTTON 5 X 36 COLE CT321 UNTREATED	EA		
82	COLES	RUK152BL	DUST MOP BLUE COTTON 5 X 18 KUT-A-WAY UNTREATED	EA	Nexstep	MaxiClean Cut-End Dust Mops
83	RUBBERMAID COMPANY	RUM116	HANDLE DUST MOP 60" WOOD CLIP ON 12/CASE	EA	Nexstep	Snap-On Dust Mop Handles 60" Wood
84	COLES	CB451	SNAP ON DUST MOP FRAME 12/CS	EA	Nexstep	Snap-On Dust Mop Frames 24"
85	KIMBERLY CLARK PAPER CO.	GATORKEY	KEY PLASTIC JAGGED LINE F/ GENERATION II DISP	GAL		



Solutions that move you

Item No.	MANUFACTURER NAME	MFR PART NUMBER	DESCRIPTION	UNIT	Accepted Alternate Products	
86	GARELICK POLE COMPANY	GL94108	POLE EXTENTION 94108 8' 3 SEC TELESCOPING	EA	Ettore	Rea-c-h 3-Section Pole Extension
87	IMPACT MFG.	IM8215L	GLOVE 8215L NITRILE GREEN FLOCK LINED LARGE 15MIL	DOZ		
88	IMPACT MFG.	IM8215M	GLOVE 8215 NITRILE GREEN FLOCK LINED MEDIUM 15MIL	DOZ		
89	IMPACT MFG.	IM8215XL	GLOVE NITRILE XL GREEN FLOCK LINED 15MIL 13	DOZ		
90	IMPACT MFG.	IM8217S	GLOVE SMALL 8215 GREEN NITRILE FLOCKLINED 13	DOZ		
91	CARLISLE BRUSH	PA10136	BRUSH BOWL ECONO CREAM 10136 CARLISLE	EA		
92	CONTINENTAL MFG.	PA1410	DUST PAN 1410 LOBBY STYLE W/PLASTIC HANDLE	EA		
93	CARLISLE BRUSH	PA193P	BRUSH 193 DECK 10 BLUE PLASTIC FLO PAC	EA		
94	CARLISLE BRUSH	PA2	RIGID BROOM BRACE CARLISLE	EA		
95	CARLISLE BRUSH	PA204824	24 FLAGGED POLYPROPYLENE GRAY PUSH BROOM	EA		
96	3M COMPANY	PAD4017	PAD 17 GREEN SCRUB FLOOR PREMIERE 4017	CS		
97	RUBBERMAID COMPANY	RCP2655G	2655 GRAY BRUTE CONTAINER RUBBERMAID 55 GALLON	EA		
98	CARLISLE BRUSH	RH	TOIL-A-FLEX PLUNGER KORKY BLACK	EA	Tolco	Industrial Toilet Plunger
99	RUBBERMAID COMPANY	RUV116	V116 #16 COTTON WET MOP VALUE PRO CUT END	EA	Nexstep	Cotton Cut End #16 Mop
100	RUBBERMAID COMPANY	RUV118	V118 24 COTTON WET MOP VALUE PRO CUT END	EA	Nexstep	Cotton Cut End #24 Mop
101	PRO2 SOLUTIONS GLOVE CO.	SK4216	SKINTECH SMALL NITRILE GLOVE POWDER FREE 100CT	BX	Safety Zone	Small Nitrile Glove Powder Free
102	PRO2 SOLUTIONS GLOVE CO.	SK4217	SKINTECH MED NITRILE GLOVE POWDER FREE 100CT	BX	Safety Zone	Medium Nitrile Glove Powder Free
103	PRO2 SOLUTIONS GLOVE CO.	SK4218	SKINTECH LARGE NITRILE GLOVE POWDER FREE BLUE	BX	Safety Zone	Large Nitrile Glove Powder Free
104	PRO2 SOLUTIONS GLOVE CO.	SK4219	SKINTECH XLARGE NITRILE GLOVE POWDER FREE 100CT	BX	Safety Zone	X-Large Nitrile Glove Powder Free
105	GLOVEWORKS/AMEXX	GWON42100	GLOVEWORKS TEXTRURED NITILE GLOVE ORANGE - SM	BX		
106	GLOVEWORKS/AMEXX	GWON44100	GLOVEWORKS TEXTRURED NITILE GLOVE ORANGE - MD	BX		
107	GLOVEWORKS/AMEXX	GWON46100	GLOVEWORKS TEXTRURED NITILE GLOVE ORANGE - LG	BX		
108	GLOVEWORKS/AMEXX	GWON48100	GLOVEWORKS TEXTRURED NITILE GLOVE ORANGE - XL	BX		
109	ETTORE SQUEEGEE COMPANY	ST10012	12 BRASS WINDOW SQUEEGEE W/ HANDLE CARDED	EA		
110	ETTORE SQUEEGEE COMPANY	ST10018	18 BRASS WINDOW SQUEEGEE COMPLETE CARDED	EA		
111	ETTORE SQUEEGEE COMPANY	ST1412	12 WINDOW SQUEEGEE REFILL RUBBER ETTORE 1412	EA		
112	TUWAY MFG. COMPANY	TU74RED	MICROFIBER LAUNDERABLE TERRY CLOTH RED 16 X 16	EA		