Request for Proposals RFP S20068

Transit Oriented Development On-Call Consulting Services

June 23, 2020 Gina Cole, Contracts Administrator II



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INTRODUCTION: The Santa Clara Valley Transportation Authority, also known as VTA, is the result of a 1995 merger between two previously separate entities: the Santa Clara County Transit District and the Congestion Management Agency for Santa Clara County. VTA is an independent special district responsible for bus and light rail operations, congestion management, specific highway improvement projects and countywide transportation planning. As such, VTA is both an accessible transit provider and multi-modal transportation planning organization involved with transit, highways, roadways, bikeways, and pedestrian facilities. Working under the direction of a 12-member Board of Directors ("Board"), VTA's annual operating budget is approximately \$400 million, and its currently approved capital program is approximately \$1 billion. VTA's bus fleet of 505 buses serves a 346 square mile urbanized service area and operates approximately 18 million miles annually. The 42.2-mile light rail system is served by 99 rail cars and 5 historic trolley cars and operates approximately 2.2 million miles annually. VTA employs approximately 2,050 people, of whom approximately 650 are administrative, clerical and professional positions and 1,400 are operators and maintenance positions. There are four operating/maintenance facilities located within Santa Clara County. The administrative headquarters is located separately from these four facilities.

For more information about VTA, log on to www.VTA.org.

<u>ABOUT RFP S20068:</u> VTA seeks Proposals from qualified firms to provide on-call services as the prime vendor and/or technical expertise for Transit Oriented Development Consulting Services. VTA will use consultants to assist in all aspects of pre-development work, from development of project concepts through to assistance with solicitations and negotiation of public-private partnerships for TOD. These services entail all disciplines related to project planning, project management, design, and development.

Anticipated vendors for preliminary work include architecture and planning firms, civil engineering firms, economic analysis and development firms, construction management/owners' representative firms, landscape architecture and access planning firms, traffic and transportation analysis firms, sustainable development firms, and project management services.

Proposals are sought from individual firms (do not assemble teams) who meet the minimum qualifications in one or more of the nine (9) categories ("Qualification Categories") listed below:

- 1. Architecture/Planning Firms/Entitlement Support and Processing Firms
- 2. Civil Engineering Firms
- 3. Economic Analysis and Development Advisory Services Firms
- 4. Labor Negotiation Firm/Expert
- 5. Construction Management/Owners Representative Firms
- 6. Landscape Architecture/Access Planning/Urban Design Firms
- 7. Transportation Analysis/Parking Firms
- 8. Sustainable Development Firms
- 9. Project Management Services

A detailed description of Services listed above is provided in Section VII. Of Scope of Services.



NOTICE TO PROPOSERS OF LIMITATION OF FUTURE CONTRACTING: The Proposer(s) selected under this RFP will be precluded from submitting proposals or bids as a prime contractor or subcontractor for any future procurement with VTA if the specifications, requirements, scope of services, and/or RFPs for such work were developed or influenced by the work performed under the contract resulting from this RFP. Further, if a contractor or subcontractor obtains or has access to nonpublic information related to a future RFP through work performed under this RFP, that contractor or subcontractor may be barred from submitting proposals as a prime contractor or subcontractor on that future RFP.

NOTICE TO PROPOSERS OF REQUIREMENT TO AVOID CONFLICTS OF INTERESTS: Contractors and subcontractors performing work resulting from this RFP are required to avoid conflicts of interest resulting from services provided to VTA through other engagements. In particular, contractors and subcontractors providing services under any engagements that developed or influenced the requirements, scope of services, or criteria for this RFP are ineligible to participate in the work resulting from this RFP. Contractors and subcontractors providing services under such engagements that involve the supervision, oversight, review, critique, or acceptance of work products under this RFP are also ineligible to participate in the work resulting from this RFP.

Similarly, contractors and subcontractors who have or who have had access to nonpublic information related to this RFP may have a conflict of interest and should refrain from participating in the work resulting from this RFP.

Contractors and subcontractors proposing to provide services under this RFP remain responsible for avoiding conflicts of interest and must review their existing VTA engagements with their prospective teaming partners before submitting proposal under this RFP to assure that conflicts of interest are avoided. Contractors and subcontractors performing work resulting from this RFP must continue to monitor for and avoid conflicts of interest at all times.

In addition to contractors' and subcontractors' obligations to avoid conflicts of interest, VTA also monitors for potential conflicts. VTA reviews all potential conflicts, whether actual or apparent, on a case-by-case basis. VTA reserves the right to determine whether an actual conflict exists in its sole discretion and to determine whether a potential conflict of interest exists in its reasonable discretion. Nothing in this RFP is intended to operate as a waiver of either actual or apparent conflicts.



I. INSTRUCTIONS TO PROPOSERS

A. PROCUREMENT SCHEDULE: VTA's procurement schedule dates are listed in Table 1 below. All dates set forth in this RFP are subject to change at VTA's sole discretion and will be provided to firms submitting a Proposal under this RFP ("Proposers") as an addendum. All references in this RFP to "time" are Pacific Time.

Table 1

ACTIVITY	DATE/TIME
Issue RFP	June 23, 2020
Deadline to Submit Questions	July 7, at 4:00 p.m.
Deadline to Submit Proposal	July 29, 2020 at 4:00 p.m.

B. DESIGNATED POINT OF CONTACT: All communications with VTA regarding this RFP shall be in writing (US mail/email) to the Designated Point of Contact identified below. All emails must indicate in the subject line "RFP S20068 for Transit Oriented Development Consulting Services." No telephone calls will be accepted. Except as otherwise provided herein, no contact will be entertained by the Procurement, Contracts, and Materials Management staff outside of the formal Q&A period, and/or by anyone other than the Designated Point of Contact regarding this RFP.

Any unauthorized contact related to this RFP is not permitted. Any breach of this provision may result in the Proposer's submittal being deemed non-responsive and may be cause for rejection.

The Designated Point of Contact for this procurement shall be as follows:

Gina Cole, Contracts Administrator Santa Clara Valley Transportation Authority 3331 North First Street, Building A San Jose, California 95134 Email: Gina.Cole@VTA.org

- **C. EXAMINATION OF PROPOSAL DOCUMENTS:** By submitting a Proposal, the Proposer represents that it has thoroughly examined and become familiar with the work required under this RFP, and that it is capable of performing quality work to achieve VTA's objectives.
- **D. ADDENDA/CLARIFICATIONS:** VTA reserves the right to make changes to these Request for Proposal documents as it may deem appropriate up until the date for submission of the Proposals (set forth in Table 1). Any and all changes to this RFP will be made by written addendum, which will be issued by VTA to all prospective Proposers who have registered and downloaded the Proposal documents at the VTA website. All addendum and other related materials will be posted to the VTA.org procurement site. Prospective Proposers will be notified by email when information has been posted to the



VTA procurement site for this RFP. NOTHING RELIEVES PROPOSER FROM BEING BOUND BY ADDITIONAL TERMS AND CONDITIONS IN ADDENDA.

Questions or comments regarding this RFP must be submitted in writing and must be received by VTA no later than the date and time stated in Table 1. Email questions must be submitted to the Designated Point of Contact listed above and shall include "RFP S20068 QUESTIONS" in the subject line.

Responses from VTA will be published on the VTA online procurement website.

E. SUBMISSION OF PROPOSALS: All Proposals shall be submitted to the Designated Point of Contact no later than the date and time stated in Table 1.

The Proposer shall submit four (4) printed copies and (1) copy of the Proposal in electronic format in the form of a CD, DVD, or flash drive.

The package must bear the Proposer's name and address, and be clearly labeled as follows:

"RFP S20068 Transit Oriented Development Consulting Services"

All responses, inquiries, and correspondence related to this RFP and all reports, charts, displays, schedules, exhibits, and other documentation produced by the Proposer submitted as part of the Proposal will become the property of VTA when received by VTA and may be considered public information under applicable law. Any proprietary information in the Proposal should be identified as such. VTA does not typically disclose proprietary information to the public, unless required by law; however, VTA cannot guarantee that such information will be held confidential.

- **F. WITHDRAWAL OF PROPOSALS:** A Proposer may withdraw its Proposal at any time before the expiration of the time for submission of Proposals as provided in this RFP by delivering to the Designated Point of Contact a written request for withdrawal signed by, or on behalf of, the Proposer.
- **G. RIGHTS OF VTA:** VTA may investigate the qualifications of any Proposer under consideration, require confirmation of information furnished by the Proposer, and require additional evidence or qualifications to perform the Services described in this RFP.



VTA reserves the right to:

- Reject any or all Proposals.
- Issue subsequent Requests for Proposal.
- Postpone opening for its own convenience.
- Remedy technical errors in the Request for Proposal process.
- Approve or disapprove the use of particular subcontractors.
- Solicit best and final offers from all or some of the Proposers.
- Award a professional services contract to one or more Proposers.
- Waive informalities and irregularities in Proposals.
- Conduct interviews at its discretion.
- Accept other than the lowest offer.
- Negotiate with any, all or none of the Proposers.

CONTRACT TYPE: It is anticipated that VTA will award a professional services contract ("Contract") if awarded, the Contract will be an assignment of services authorized by the issuance of work directives using time and materials type of compensation with an initial term of three (3) years plus four one-year options at VTA's discretion. This RFP does not commit VTA to enter into such Contract nor does it obligate VTA to pay for costs incurred in preparation or submission of Proposals or in anticipation of entry into a Contract. The Proposer awarded the Contract hereunder (if any) is referred to herein as "Contractor".

- **H. COLLUSION:** By submitting a Proposal, each Proposer represents and warrants that its Proposal is genuine and not a sham, collusive or made in the interest of or on behalf of any person not named therein; that the Proposer has not, directly or indirectly, induced or solicited any other person to submit a sham Proposal or any other person to refrain from submitting a Proposal; and that the Proposer has not in any manner sought collusion to secure any improper advantage over any other person submitting a Proposal.
- I. AUDIT REPORT/REQUIREMENTS: Proposers must agree to abide by the requirements in Chapter III, paragraph 4 of FTA Circular 4220.1F. Every Proposer that has been the subject of any audit report by any government or public agency or qualified independent CPA must attach with its Proposal the latest such audit report, including direct labor, materials, fringe benefits and general overhead.

Proposers must also agree to submit cost or pricing data in accordance with 48 CFR Part 15.408 Table 15-2.

J. ECONOMIC INTEREST FORM 700: The Proposer's key person as well as other positions within his or her firm, determined by VTA, to be participating in the making of governmental decisions will each be required to file a Form 700 the financial disclosure form mandated by the Fair Political Practices Commissions (FPPC). The Form 700 will be required to be filed upon execution of the Contract in which the VTA retains the services



of the Proposer, annually thereafter, and upon separation of services pursuant to FPPC rules and regulations.

K. INCORPORATION OF EXHIBITS AND ATTACHMENTS: All exhibits, and attachments referenced in this RFP are incorporated herein by this reference.

II. PROPOSER'S MINIMUM QUALIFICATIONS

- **REQUIRED MINIMUM QUALIFICATIONS:** The following qualifications are the minimum required qualifications that a Proposer must have in order for a Proposal to be considered
- 1. The Proposer shall comply with applicable federal, state and local regulations concerning equal employment opportunity requirements and take affirmative action to ensure equal employment opportunity
- **2.** Proposers shall process comprehensive knowledge and technical expertise in their respective fields.
- **A. PREFERRED QUALIFICATIONS:** Specific qualifications of each of the development services consultants, for the relevant services to be provided, can include:
 - 1. Experience in working with a public agency and general understanding and knowledge of the processes public agencies must follow in the transit-oriented development or disposition of publicly owned land and facilities is preferred for all consultants.

Proposers may submit qualifications for one or more Transit Oriented Development categories listed 1 to 9 below. The category must be clearly stated when sending in the proposal, and the qualifications must be listed separately for each proposed specialty:

Category 1 Minimum Qualifications

Architecture/Planning Firms/Entitlement Support and Processing Firms

- Project manager shall possess at least 10 years of expertise in the industry
- Experience developing master plans for large-scale comprehensive plans
- Proficiency in site design ranging in size and land uses
- Ability to generate site plan studies and density analysis within a short timeframe
- Variety of residential, office, hotel, retail and industrial design expertise
- Possess architectural prestige and notable projects
- Well-versed in the ideals and principles of new urbanism practices
- Integration of heavy rail, light rail and bus rapid transit in TOD projects expertise
- Conduct of community workshops and charrettes expertise
- Experience working with the jurisdictions, including in Santa Clara County, and the respective land use regulations knowledge of planning and land use best practices
- Experience developing land use and circulation plans for multi-modal projects
- Sustainability/green building/LEED experience
- Reach Code experience



Category 2 Minimum Qualifications:

Civil Engineering Firms

- Project manager shall possess at least 10 years of expertise in the industry
- Ability to generate grading, drainage, and water quality plans for various sites
- Ability to generate topographic maps
- Experience developing the necessary plans and documents for construction engineering
- Knowledge of structural engineering principles, especially for parking structures
- Ability to provide land surveying services
- Experience with securing tract and parcel maps and lot line adjustments
- Understanding of and experience with implementation of air rights parcels and condo maps
- Ability to identify and location existing on-site utilities
- Green infrastructure experience

Category 3 Minimum Qualifications:

Economic Analysis and Development Advisory Services Firms

- Project manager shall possess at least 10 years of expertise in the industry
- Knowledge of real estate markets, population and economic trends in Santa Clara County and the San Francisco Bay Area
- Expertise developing real estate development proformas and cash flow models
- Experience with completed ground lease negotiations and real estate transactions
- Knowledge of the relationship between economic and population demographic trends and transit ridership
- Statistical analysis commonly used in economic, market, and financial research expertise
- Demonstrated expertise in affordable housing finance and development
- Knowledge on current available affordable housing sources and gap financing
- Knowledge of current conventional financing requirements and standards
- Value capture implementation experience
- Experience leveraging private partnerships
- Ability to engage and introduce new developer partners

Category 4 Minimum Qualifications:

Labor Negotiation Firm/Expert

- Individual or firm with 5+ years of labor negotiation history
- Expertise in local labor practices
- Knowledge of labor peace agreements and legal documentation
- Knowledge of labor peace best practices across the region, state, and nation

Category 5 Minimum Qualifications:

Construction Management/Owners Representative Firms

• Project manager shall possess at least 10 years of expertise in the construction industry



- Knowledge of current construction costs, real estate market conditions and development product types
- Expertise in building codes for California
- Knowledge of new and innovation construction methods such as modular construction and CLT
- Experience with design intent and quality control on behalf of owners

Category 6 Minimum Qualifications:

Landscape Architecture/Access Planning/Urban Design Firms

- Expertise in multi-modal safety and connectivity including application of Complete Streets and Vision Zero, public open space, transit amenities, wayfinding, and lighting
- Knowledge of best practices in planning, design and construction projects
- Knowledge of current TDM best practices
- Ability to effective conduct public engagement and coalition-building with stakeholders

Category 7 Minimum Qualifications:

Transportation Analysis/Parking Firms

- Ability to obtain, track, and normalize parking data and provide comprehensive reports
- Building parking and price sensitivity models expertise
- Expertise in analyzing TDM measures and providing implementation plans
- Experience and implementation of current TDM best practices
- Understanding of district parking planning and implementation
- Current knowledge on parking best practices
- Knowledge of multi-modal access and solutions for first and last mile challenges
- Design and implementation of TMAs (transportation management associations) experience
- Implementation and knowledge of paid parking methods and technologies

Category 8 Minimum Qualifications:

Sustainable Development Firms

- District utilities experience
- Knowledge of best practice sustainable construction methods and products
- Understanding of project life-cycle cost analysis
- Resilience planning expertise
- Ability to estimate and assist in implementation of carbon reduction strategies
- Expertise in sustainable materials specification and procurement
- Experience with net zero, net energy, and reach goals

Category 9 Minimum Qualifications:

Project Management Services

- Project manager shall possess at least 5 years of expertise in the real estate development industry, preferably with all phases of development
- Experience with residential (market-rate and affordable) and commercial development



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- Ability to effectively conduct community workshops and charrettes
- Experience obtaining entitlements in California, including Santa Clara County
- Ability to work independently at VTA staff direction to achieve VTA's TOD goals
- Ability to represent VTA in a positive and professional manner
- Understanding of project financing sources, issues, and practices
- Experience negotiating real estate transactions



A. EVALUATION CRITERIA: The following criteria will be used to evaluate Proposals:

Qualification of the Firm25 PointsStaffing and Project Organization25 PointsWork Plan / Project Understanding25 PointsLocal Firm Preference10 PointsCost Proposal15 Points

- 1. QUALIFICATION OF THE FIRM: Qualifications to be considered include but are not limited to: technical experience in performing work of a closely similar nature; experience working with transit properties or other public agencies; record of completing work on schedule; strength and stability of the firm; technical experience and strength and stability of proposed subcontractors; and assessments by client references.
- 2. STAFFING AND PROJECT ORGANIZATION: Qualifications of project staff will be considered, particularly key personnel, and, especially, the project manager. Other factors to be considered include but are not limited to key personnel's level of involvement in performing related work, logic of project organization; adequacy of labor commitment, and concurrence in the restrictions on changes in key personnel.
- **3.** Work PLAN / PROJECT UNDERSTANDING: Proposer's demonstrated understanding of the project requirements, potential problem areas, project approach, work plan will be evaluated.
- **4. Local Firm Preference:** Five (5) points shall be awarded if at least fifty percent (50%) of the dollar value of services to be rendered will be performed by a local firm. An additional point shall be awarded for each additional ten percent (10%) of the dollar value of services to be performed by a local firm, to a maximum point award of ten (10) points.
- **5. COST PROPOSAL:** The reasonableness of the total price and competitiveness of this amount with other Proposals received; adequacy of data in support of figures quoted; reasonableness of individual task budgets basis on which prices are quoted.
- **B. EVALUATION PROCEDURE:** The review board will evaluate Proposals based on the pre-established criteria to determine the successful proposer. VTA reserves the right to conduct interviews at its discretion.
- **C. BASIS OF AWARD:** When the review board has completed its work, negotiations will be conducted for the extent of services to be rendered.



Award may be made on the basis of initial Proposals submitted without any negotiations or discussions.

When the review board has completed its work, VTA will establish an on-call list of qualified firms. VTA will issue a Notice of Recommended Award.

This is a "best value" procurement based on procedures consistent with California public contract code section 20301(a). "Best value" is a selection process where the award is based on a combination of price and qualitative considerations. A best value procurement requires tradeoffs between price and non-price factors to select the best overall value to VTA.

Subject to VTA's right to reject any or all proposals, the Proposer whose Proposal is found to be most advantageous to VTA will be selected based upon consideration of the evaluation criteria.

Thus, VTA will make the award to the responsible Proposer whose Proposal is most advantageous to VTA. Accordingly, VTA may not necessarily make an award to the Proposer with the highest technical ranking nor award to the proposer with the lowest price Proposal if doing so would not be in the overall best interest of VTA.

When the review board has completed its work, negotiations will be conducted for the extent of services to be rendered.

III. PROPOSAL FORMAT AND CONTENT

- **A. FORMAT:** Proposals shall be typed, as concise as possible and shall not include any unnecessary promotional material. The nature and form of response are at the discretion of the Proposer, but shall include the information listed below.
- **B. CONTENT:** The Proposer shall include the information described below:
 - 1. PROFILE OF FIRM: This section shall include a brief description of the firm's size as well as the local organizational structure; it shall also include a discussion of the firm's financial stability, capacity and resources. Additionally, this section shall include a listing of any lawsuit or litigation and the result of that action resulting from (a) any public project undertaken by the Proposer or by its subcontractors where litigation is still pending or has occurred within the last five (5) years or (b) any type of project where claims or settlements were paid by the Proposer or its insurers within the last five (5) years.
 - **2. QUALIFICATIONS OF THE FIRM:** This section shall include a brief description of the Proposer's and subconsultants qualifications and previous experience on similar or related projects. Description of pertinent project experience shall include a summary of the work performed. Proposer must provide the name, title, and phone number of three (3) clients to be contacted for references.



- **3. WORK PLAN/PROJECT UNDERSTANDING:** By presentation of a well-conceived work plan, this section of the Proposal shall establish the Proposer understands VTA's objectives and work requirements and Proposer's ability to satisfy those objectives and requirements. The work plan shall describe the work assigned to the prime and each subconsultant. The work plan shall also include a timetable for completing all work specified in the Scope of Work
- **4. PROJECT STAFFING:** This section shall discuss how the Proposer would propose to staff this project. Proposer project team members shall be identified by name, location, specific responsibilities on the project and the estimated person-hours of participation. An organizational chart for the project team and resumes for key personnel shall be included. Key personnel will be an important factor considered by the review board. Once the Proposal is submitted, there can be no change of key personnel without the prior approval of VTA.
- **5. ADMINISTRATIVE SUBMITTALS:** The Proposer must complete all the forms attached hereto and submit in the Proposal.



- **IV. <u>BUSINESS DIVERSITY PROGRAM POLICY:</u>** Contractor shall adhere to VTA's Business Diversity Program requirements.
 - **A. MINORITY AND WOMEN-OWNED BUSINESS ENTERPRISE POLICY AND REQUIREMENTS:** It is the policy of the Santa Clara Valley Transportation Authority to ensure that Minority and Women-Owned Business Enterprises ("MWBE"), as defined in the VTA MWBE Program, have an equitable opportunity to participate in the performance of contracts and subcontracts financed with local funds. VTA has an 18% MWBE aspirational goal. In this regard, Proposer will use its best efforts to ensure that MWBE firms have an equitable opportunity to compete for subcontract work.

For more information on VTA's Business Diversity Programs, please see website at www.vta.org/osdb or call the Office of Business Diversity Programs at (408) 321-5962 for assistance in identifying eligible MWBE firms. Listings of eligible firms are also available at the following:

https://vta.sbdbe.com/FrontEnd/VendorSearchPublic.asp?TN=vta&XID=5635

- **B. SMALL BUSINESS ENTERPRISE POLICY AND REQUIREMENTS:** It is VTA policy to ensure that Small Business Enterprise ("SBE") firms, as defined in Federal Regulations 13 CFR Part 121 and 49 CFR Part 26, have an equitable opportunity to participate in the performance of contracts and subcontracts.
 - 1. SBE WITH NO SET GOAL ASSIGNMENT: VTA has not established a contract specific SBE goal for this project. However, Proposer is encouraged to make every effort to meet VTA's overall agency goal of 19% where possible. In this regard, Proposer will use its best efforts to ensure that SBE firms shall have an equitable opportunity to compete for subcontract work under this Contract. Any certified Disadvantaged Business Enterprise ("DBE") is eligible to participate towards the SBE overall participation goal. SBE firms must be certified or accepted as certified by the VTA Office of Business Diversity Programs ("OBDP").

Listings for SBE and DBE firms are:

VTA SBE Database:

• http://www.VTA.org/about-us/doing-business-with-VTA-search-for-sbes

California UCP DBE Database:

- https://dot.ca.gov/programs/business-and-economic-opportunity/dbe-search
- 2. CONSULTANT REGISTRATION: All SBE DBE and MWBE firms listed on Form 5, Listing of MWBE Prime and Subcontractors and Form 6, Listing of SBE Prime and Subcontractors, must be certified by VTA's OBDP, the California Unified Certification Program ("CUCP"), and/or accepted as certified by VTA's OBDP at the time of the



Proposal due date to be counted toward VTA's 19% overall SBE goal. Proposers must comply with VTA's SBE Program Policy and Requirements on utilization of SBE.

- **a.** Form 5, MWBE Listing of Prime and Subcontractors, Form 6, SBE Listing of Prime and Subcontractors, Form 7, Designation of Subcontractors and Suppliers, in compliance with SBE Program Policy and Requirements, must be submitted at time of Proposal submittal.
- **b.** It is the Proposer's sole responsibility to verify to VTA that a sub-consultant has a SBE/DBE certification.
- 3. Contractor Reporting: Proposer will be required to submit electronic monthly DBE utilization reports to the VTA's OBDP through our web-based online system (B2Gnow), accessed from any computer via the internet at the following website: https://VTA.sbdbe.com. The monthly reports will document payments to the prime and the prime will report payments made to their sub-contractors. At the end of this Contract, Contractor will be required to submit a Final DBE Utilization Report.

Each Contractor and sub-consultant will receive an email providing information with Log-On identification, password and instructions on how to use the system. Proposer agrees to submit any and all required electronic reports to the OBDP.

- **4. FINAL DBE SUBMITTAL:** At the conclusion of this Contract, Contractor will be required to electronically submit a final DBE Utilization Report by indicating a final audit where requested in the B2Gnow system.
- C. FRAUDS AND FRONTS: Contactors are cautioned against knowingly and willfully using "fronts" to meet the SBE goal of Work Directives. The use of "fronts" or "pass through" subcontracts to non-disadvantaged firms constitutes a criminal violation.
- V. <u>INSURANCE REQUIREMENTS</u>: Contractor shall adhere to the insurance requirements set forth in Exhibit A4. Proposer's attention is directed to the insurance requirements in the exhibit. It is highly recommended that Proposers confer with their insurance carriers or brokers in advance of Proposal submission to determine the availability of insurance certificates and endorsements that will be required for the Contract awarded through this RFP.

VI. PROTESTS

A. SOLICITATION PHASE: Prior to the closing date for submittal of Proposal, Proposer may submit to VTA protests regarding the procurement process, or alleged improprieties in specifications, or alleged restrictive specifications. Any such protests must be filed no later than ten (10) working days prior to the scheduled closing date. If necessary, the closing date of this solicitation may be extended pending a resolution of the protest.



B. PRE-AWARD: Protests dealing with alleged improprieties in the procurement or the procurement process that can only be apparent after the closing date for receipt of Proposals must be filed within five (5) working days after issuance of the Notice of Recommended Award. Protests will contain a statement of the grounds for protests and supporting documentation. Protestor will be notified of VTA's final decision prior to issuance of award.

Protestors shall have an opportunity to appear and be heard before the agency prior to the opening of Proposals in the case of protests based on the content of the request for Proposals or prior to final award in the case of protests based on other grounds. Proposer's requests and protests shall be **in writing only** and be addressed to:

Santa Clara Valley Transportation Authority Attn: John Wesley White, Deputy Director & Chief Procurement Officer Procurement, Contracts & Materials Management 3331 North First Street, Building A San Jose, California 95134

The full text of VTA's Policy No. 36 may be obtained at http://www.vta.org/about-us/doing-business-with-vta-policies. Failure to comply with the above protest procedures will render a protest untimely and/or inadequate and shall result in its rejection.

If this Contract is financed with federal assistance, pursuant to 2 C.F.R. § 200.318(k), protesters may raise, with the FTA, matters that are primarily a federal concern. Protesters must raise any federal matters arising out of VTA's award of a contract within five (5) business days of VTA's final decision of the Proposal protest. See 2 C.F.R. § 200.318(k) for details.

VII. <u>SCOPE OF SERVICES:</u> VTA's Transit-Oriented Development (TOD) program seeks to increase transit ridership and reduce vehicle trips; catalyze the creation of equitable and complete Transit-Oriented Communities (TOC's) around transit stations, including affordable housing production; and generate long-term stable revenues for the agency.

VTA's Board of Directors has currently identified 25 sites as part of the TOD portfolio, and additional sites, including for VTA's BART Silicon Valley Extension Phase 2, will continually be added as properties are no longer needed for their original acquired purpose.

VTA intends to enter into contracts with up to three (3) or more firms in each category, in order to potentially support up to twelve (12) or more concurrent Transit Oriented Development projects. VTA seeks submittals from individual firms based on each firm's capabilities and does not seek proposals from multi-firm consultant teams. Consideration and selection will be based on such criteria as the firm's staff qualifications and experience in performing specific assignments, price competitiveness and the ability of the firm to meet project timelines and contract requirements as well as VTA's Disadvantaged and Small Business Enterprise (DBE/SBE) goals.



The ability to request the services from multiple firms will provide VTA with the flexibility to engage with various development services consultants as needed to advance projects in a timely manner. A detailed scope of work, budget, and schedule will be developed for the specific work directives orders to be issued by VTA for individual projects. Services will include, but are not limited to, the following nine (9) categories:

Qualification Category 1: Architecture/Planning Firms/Entitlement Support and Processing Firms

- Conceptual site plans
- Building prototypes
- Site constraints analysis
- Density modeling & massing
- Architectural elevations
- Schematic site design
- Master plans and specific plans for station areas
- Land use studies/analysis
- Circulation plans
- Multi-modal connectivity analysis
- Transit ridership analysis
- Replacement parking alternatives
- Visioning
- Community workshops
- Design of public spaces
- Land use designation amendments and permitting and other entitlements support

Qualification Category 2: Civil Engineering Firms

- Grading, drainage, and water quality plans
- Topographic maps
- Construction engineering
- Structural engineering
- Land surveying services
- Tract and parcel maps and lot line adjustments
- Air right parcelization
- Utility identification and location

Qualification Category 3: Economic Analysis and Development Advisory Services Firms:

- Market forecasts and demand analysis for land uses including (but not limited to) rental and for-sale residential, office, retail, hotel, and institutional development
- Cash flow modeling
- Residual land value analysis
- Fiscal impact projections
- Transit benefit fee analysis



- Negotiations support for development of ground lease agreements
- Analysis of available affordable housing sources
- Affordable housing advisement
- Affordable housing policy analysis
- P3 support and analysis
- Structuring of value capture mechanisms
- Developer cultivation
- RFQ and RFP drafting and response analysis
- Cost analysis of PLA's

Qualification Category 4: Labor Negotiation Firm/Expert

- Provide guidance on labor peace negotiation strategy
- Review and provide feedback on legal documents of labor requirements/agreements

Qualification Category 5: Construction Management/Owners Representative Firms

- Provide guidance to project and verify development costs
- Evaluate proposed plans and designs to enhance constructability reduce costs/and or improve quality
- Provide owner's representative services during project construction
- Review and provide guidance to VTA on developer value engineering
- Analysis of cost estimates

Qualification Category 6: Landscape Architecture/Access Planning/Urban Design Firms

- Conduct site analysis and provide guidance on multi-modal safety and connectivity, public open space, transit amenities, wayfinding, and lighting
- Provide best practices in planning, design and development activities
- Facilitate outreach to community and other stakeholders
- Review developer design concepts

Qualification Category 7: Transportation Analysis/Parking Firms

- Conduct in-field data collection and analysis
- Provide guidance on future proofing and updating parking policies
- Guidance and third-party review of proposed developer TDM methods
- Parking demand modeling
- Paid parking planning and operations
- Research and presentation of industry best practices and case studies
- Review and provide guidance on transportation studies

Qualification Category 8: Sustainable Development Firms

- Reach codes
- Net zero strategies
- District utilities experience



Qualification Category 9: Project Management Services

- Evaluate potential new development sites for zoning, market and financial feasibility
- Cultivate developer interest in potential sites
- Manage RFQ and RFP processes including drafting and issuing solicitation documents, hosting developer events, reviewing proposals, conducting interviews, and preparing recommendations to the Board of Directors
- Facilitate community and public agency support
- Negotiate land agreement including purchase options and ground leases
- Coordinate with designers and economic consultants for project-related work
- Monitor & enforce project milestones and deliverables
- Provide program level schedule development and overall project tracking
- PM augmentation services

End of Scope of Services



VIII. ADMINISTRATIVE SUBMITTALS

Proposer must submit all forms as part of the Proposal.

- FORM 1. GENERAL INFORMATION
- FORM 2. LEVINE ACT STATEMENT
- FORM 3. EXCEPTIONS TO THE CONTRACT
- FORM 4. COST PROPOSAL FORM
- FORM 5. LISTING OF MWBE PRIME AND SUBCONTRACTORS
- FORM 6. LISTING OF SBE PRIME AND SUBCONTRACTORS
- FORM 7. DESIGNATION OF SUBCONTRACTORS AND SUPPLIERS
- FORM 8. LOCAL FIRM CERTIFICATION



FORM 1. GENERAL INFORMATION

Instructions: Please complete this form and include in your Proposal. On a separate page, list all subconsultants; include company name, address, phone number and type of service.

Company Name				
Street Address				
City/State/Zip				
Phone No.	DIR No.			
DUNS No.	CAGE No.*			
Federal Taxpayer ID				
*Commercial and	Government Entity (<u>www.sam.gov</u>)			
	POINT(S) OF CONTACT			
	<u>Primary</u>			
Name/Title				
Phone No.				
Cell Phone No.				
E-mail				
	<u>Alternate</u>			
	Atternate			
Name/Title				
Phone No.				
E-mail				
	AUTHORIZED SIGNATORIES:			
	<u>Primary</u>			
Name/Title				
Signature				
E-mail				
E-man				
	Alternate			
Name/Title	<u> </u>			
Signature				
E-mail				
I				



1.

FORM 2. LEVINE ACT STATEMENT

Prime Proposer and Subconsultants must submit a signed Levine Act Statement

California Government Code § 84308, commonly referred to as the "Levine Act," precludes an elected or appointed officer, or alternate, of a local government agency from participating in the award of a contract if he or she receives any contributions totaling more than \$250 in the twelve (12) months preceding the pendency of the contract award, and for three (3) months following the final decision, from the person or company awarded the contract. This prohibition applies to contributions to the officer, or received by the officer on behalf of any other officer, or on behalf of any candidate for elective office or on behalf of any committee in federal, state or local elections.

VTA's Board members and their alternates as of the date of this RFP are as follows:

Name	Title	Represents
Cindy Chavez	Chairperson	County of Santa Clara
Glenn Hendricks	Vice Chairperson	City of Sunnyvale
Magdalena Carrasco	VTA Board Member	City of San Jose
Charles "Chappie" Jones	VTA Board Member	City of San Jose
Lan Diep	VTA Board Member	City of San Jose
Sam Liccardo	VTA Board Member	City of San Jose
Raul Peralez	VTA Board Member	City of San Jose
Devora "Dev" Davis	VTA Alternate Board Member	City of San Jose
John McAlister	VTA Board Member	City of Mountain View
Adrian Fine	VTA Alternate Board Member	City of Palo Alto
Rob Rennie	VTA Board Member	Town of Los Gatos
Howard Miller	VTA Alternate Board Member	City of Saratoga
Larry Carr	VTA Board Member	City of Morgan Hill
Marie Blankley	VTA Alternate Board Member	City of Gilroy
Bob Nuñez	VTA Board Member	City of Milpitas
Teresa O'Neill	VTA Alternate Board Member	City of Santa Clara
Dave Cortese	VTA Board Member	County of Santa Clara
Susan Ellenberg	VTA Alternate Board Member	County of Santa Clara
Jeannie Bruins	Ex-Officio Member	Metropolitan Transportation Commission

of more than \$250 to any VTA Board me	ember or alternate in the twelve (12) mont	hs preceding the date of
the issuance of this RFP?		
No Yes Please identify t	he Board member or alternate:	
2. Do you or your company, or any	agency on behalf of you or your compa	ny, anticipate or plan to
make any contributions of more than \$2	50 to any VTA Board member or altern	ate in the three months
following the award of the contract?		
No Yes Please identify t	he Board member or alternate:	
Answering yes to either of the two quest	tions above does not preclude VTA from	awarding a contract to
your firm. It does, however, preclude the	e identified Board member or alternate f	rom participating in the
contract award process for this contract.		
Signature:	Firm Name:	Date:

Have you or your company, or any agent on behalf of you or your company, made any contributions



FORM 3. EXCEPTIONS TO THE CONTRACT

This form shall include any exceptions the Proposer takes to the Contract, which includes the "Compensation, Invoicing and Payment" and "Indemnity and Defense of Claims" and "Insurance Requirements." If Proposer takes no exceptions, check the field "Proposer takes no exceptions" below.

All exceptions to the Contract terms and conditions must be stated on this form and submitted with the Proposal. Proposer's failure to take timely exception to VTA's terms and conditions expressly waives Proposer's right to challenge or request modification of such terms and conditions and is conclusive evidence of Proposer's assent thereto.

Section Reference	Disposition (For VTA Use Only)
Insert proposed changes h	nere
Section Reference	Disposition (For VTA Use Only)
Insert proposed changes h	nere
Make copies of this page if	f necessary
l "Proposer takes no excep	
"Proposer takes no excep	
I "Proposer takes no excep Firm Name:	
Make copies of this page if "Proposer takes no excep Firm Name:	tions"





FORM 4. COST PROPOSAL FORM

			<u> </u>		
Proposer:					
	DETAIL DE	SCRIPTIC	ON OF C	OST ELE	EMENTS
(Specify) Classification/Title	Employee Name	Direct Labor Rate	OH Rate	Profit	Fully Burdened Rate
	Te	OTAL COST P	ROPOSAL		
E' M					
Firm Name:					
Name			Т	Title	
Signature			Т	Date	
Signatuic			L	raic	



FORM 5. LISTING OF MWBE PRIME AND SUBCONTRACTORS

Firm (Prime):			Phone:			
MWBE:	□ Yes	□ No	Age of F	irm		
Address: City, State, Zip:			Name & Signatur Date			
Contract dollar equipment purcl				d by non-M	WBE exc	ept materials or
MWBE vendor CREDIT FOR commissions of the MWBE to no	manufactu MWBE BI the amount pon-MWBE f	ROKERS (paid. All of irms, towar	(Distributor or Reher firms received the MWBE go	epresentative) 100% credit, oal.	orior to re is limite less work	d to the fees and subcontracted by
A MWBE must b Name & Addr		•	d as Certified by Certification Number	VTA. Refer to Agency Certifying	49CFR I Age of Firm	Part 26. Dollar Value Of Contract
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4.						
5.						
1.		Ι	Description of Wo	ork		
2.						
3.						
4.						





F	ORM 6. LIS	TING OF	SBE PRIME A	ND SUBCON	TRACTO	ORS
Firm (Prime):			Phone:			
SBE:	☐ Yes	□ No	Age of F	Firm		
Address: City, State, Zip:			Name & Signatur Date			
Contract dolla ourchased and			rk performed by	non-SBE exc	ept mater	ials or equipment
materials and s for SBE manu manufactures CREDIT FO	upplies requir facturers is g or substantian R SBE BRO of the amount p	ed under the iven at 10 ally alters KERS (Do paid. All of	is Contract and of 0% toward the the material prints ristributor or Reher firms received	obtained from SBE goal onlor to resale. presentative)	a SBE reg ly where is limited	s expenditures for ular dealer. Credit the SBE vendor I to the fees and subcontracted by
A SRE must be	e certified or a	accented as	s Certified by VI	A. Refer to 4	9CFR Par	t 26.
	dress of Certif	-	Certification Number	Agency Certifying	Age of Firm	Dollar Value Of Contract
1.				, ,		
2.						
3.						
4.						
5.						
		1	Description of Wo	nrk		
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1. 2. 3.						
4.						
5.	ADE DETEDA	AINED ON	I D A CE DD ODO	CAL ANGLIN	TT.	
BE GUALS A	ARE DETERM	MINED OF	N BASE PROPO	SAL AMOUR	NI:	
Total Contract	Amount		\$			
SBE Contract	Amount		\$			
SBE Cont	tract Amount	S Base	BE Goal Achieved	d	SBE Con	tract Goal
X 1	100 =	Contra	act	%		%



Proposer.

FORM 7. DESIGNATION OF SUBCONTRACTORS AND SUPPLIERS FOR DATA COLLECTION REQUIREMENTS

subcontractors, s gender or SBE o purposes only.	completely fill in suppliers of material r DBE status. Some	s, subconsultants. information, such	Include all fin as ethnicity an	rms, regardlend gender is	ess of ethnicity,
Firm Name	City and State	Portion of Work or Proposed Item	Ethnicity*	Gender+	Estimated Dollar Amount of Subcontract
*A=Asian *H=Hispanic +F=Female	*AI= Asian Indian *NA=Native America +M=Male		*C=Caucasian		
Total Proposed A	Amount:	5			
Amount to be sub Percent to be sub	<u>—</u>	S			%





FORM 8. LOCAL FIRM CERTIFICATION

	_ / is not a local firm. A local firm is a firm that meaningful production capability located within Santa tract by VTA, will establish such a local office.
If a local firm, specify local address:	
2. The Proposer hereby certifies that performed by the following local firms (including F	% of the dollar value of services to be rendered will be Proposer, if applicable):
Name of Proposer or Subcontracto	% of Dollar Value
3. The above-listed subcontractors are local fithe following local addresses:	rms as defined in paragraph 1 above, and are located at
Subcontractor Name	Address
Firm Name:	
Name	Title
Signature	Date



IX. EXHIBITS

EXHIBIT A CONTRACT

EXHIBIT A1 SCOPE OF SERVICES (to be inserted)

EXHIBIT A2 SAMPLE WORK DIRECTIVE

EXHIBIT A3 COMPENSATION, INVOICING and PAYMENT

EXHIBIT A4 INSURANCE REQUIREMENTS

EXHIBIT A5 SMALL BUSINESS ENTERPRISE (SBE) REQUIREMENTS



EXHIBIT A CONTRACT BETWEEN SANTA CLARA VALLEY TRANSPORTATION AUTHORITY AND CONTNAME FOR SERVICES

CONTRACT NO. S20068

THIS CONTRACT for professional services ("Contract") is entered into between the Santa Clara Valley Transportation Authority ("VTA") and Contname ("Contractor").

A. SERVICES TO BE PERFORMED: Contractor shall furnish all technical and professional labor and materials to perform the services described in Exhibit [] (herein referred to as "Services"), as requested by VTA by issuance of specific Contract Work Directives and agreed to by Contractor.

Assignment of the Services shall be authorized by issuance of Work Directives in the format set forth in Exhibit [].

- **B. TERM OF THE CONTRACT:** The term of this Contract shall commence on the Effective Date (as defined in the signature block below) and continue through December 31, 2021 (unless otherwise earlier terminated pursuant to the terms and conditions set forth herein). The terms and conditions of the Contract shall remain in effect and applicable to all Work Directives issued during the term of this Contract.
- **C. DAYS:** For purposes of this Contract, all references herein to "day" shall mean calendar day, unless specified otherwise. All references to "calendar day" shall mean any day, including Saturday, Sunday and all legal holidays. All references to "working day" or "business day" shall mean any business day, excluding Saturdays, Sundays and legal holidays.
- **D. COMPENSATION:** Contractor shall be paid in accordance with Exhibit [] for the Services.

A price shall be negotiated for each Work Directive which will be governed by the labor rates listed in Exhibit [].

Total compensation for the Services provided hereunder shall not exceed \$[]. Contractor shall be guaranteed a minimum compensation of \$[] under this Contract.

E. PERFORMANCE OF THE SERVICES:

1. Contractor represents that it is sufficiently experienced, properly qualified, registered, licensed, equipped, organized and financed to perform the Services.



2. Contractor shall perform the Services with the degree of skill and judgment normally exercised by firms performing services of a similar nature. In addition to other rights and remedies that VTA may have, VTA, at its option, may require Contractor, at Contractor's expense, to re-perform any Services that fail to meet the above standards.

F. ASSIGNMENT AND SUBCONTRACTS:

- 1. Contractor shall not assign or transfer this Contract or any portion thereof without the prior written consent of VTA. Additionally, Contractor shall not subcontract any part of its Services other than to those subcontractors that may be identified herein. Any assignment, transfer, change or subcontract in violation of this Contract shall be void.
- 2. Contractor shall be fully responsible and liable for the Services, products and actions of all subcontractors and suppliers of any tier, and shall include in each subcontract any provisions necessary to make all the terms and conditions of this Contract fully effective.
- **G. CHANGES:** By written notice from VTA's Authorized Representative (as defined in Section L.1), VTA may, from time to time, order work suspension or make changes within the general scope of this Contract. If any such changes cause an increase or decrease in Contractor's cost to perform the Service or in the time required for its performance, Contractor shall promptly notify VTA thereof and assert its claim for adjustment within ten (10) days after the change is ordered, and an equitable adjustment shall be negotiated.

H. AUDIT AND RECORDS:

- 1. Contractor shall maintain, in accordance with generally accepted accounting principles and practices, complete books, accounts, records and data with respect to actual time devoted and costs incurred for the Services. Such documentation shall be supported by properly executed payrolls, invoices, contracts and vouchers evidencing in detail the nature and propriety of any charges. Such documentation shall be sufficient to allow a proper audit of the Services. All checks, payrolls, invoices, contracts and other accounting documents pertaining in whole or in part to the Services shall be clearly identified and readily accessible.
- 2. For the duration of this Contract, and for a period of three (3) years thereafter, VTA, its representatives and the state auditor shall have the right to examine and audit during Contractor's normal business hours the books, accounts, records, data and other relevant information to the extent required to verify the costs incurred hereunder where such costs are the basis for billings under this Contract.
- **3.** Contractor shall report indirect costs in accordance with the cost principles contained in 48 CFR Part 31, and follow the uniform administrative requirements set forth in 2 CFR Part 200, as modified by 2 CFR Part 1201.
- **4.** The provisions of this AUDIT AND RECORDS section shall be included in any subcontracts hereunder.



I. PROHIBITED INTERESTS:

- 1. SOLICITATION: Contractor warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for Contractor, to solicit or secure this Contract, and that it has not paid or agreed to pay any company or person, other than a bona fide employee working solely for Contractor, any fee, commission, percentage, brokerage fee, gift or any other consideration, contingent upon or resulting from the award or making of this Contract. For breach or violation of this warranty, VTA shall have the right to rescind this Contract without liability.
- 2. Interest of Public Officials: No Board Member, officer or employee of the VTA during his or her tenure or for two (2) years thereafter shall have any interest, direct or indirect, in this Contract or the proceeds thereof.
- **3. INTEREST OF THE CONTRACTOR:** The Contractor covenants that, presently, Contractor, its officers, directors or agents, have no interest and shall not acquire any interest, direct or indirect, that would conflict in any manner or degree (or create an appearance of conflict) with the performance of the Services. The Contractor further covenants that in the performance of this Contract no person having any such interest shall be knowingly employed.

J. TERMINATION AND SUSPENSION:

- 1. VTA may, by giving at least ten (10) business days' written notice to Contractor, terminate this Contract, or suspend performance hereunder, in whole or in part at any time for VTA's convenience. Contractor shall be compensated (i) in accordance with the terms of this Contract for the Services satisfactorily performed prior to the effective date and time of termination or suspension, or (ii) the minimum dollar amount stated herein, whichever is applicable. Contractor shall have no right to recover lost profits on the balance of the Services.
- 2. VTA, by written notice given to Contractor, may declare default in Contractor's performance of any term of this Contract, specifying with particularity the basis for such default. Contractor shall deliver a response thereto in writing to VTA within two (2) business days of receipt of the notice, setting forth a reasonable proposal to cure the default. If Contractor fails to deliver the foregoing response on time or fails to cure the default within ten (10) business days after receipt of the notice (or within such additional time the Parties may agree upon in writing), VTA may elect to terminate this Contract for cause by serving written notice thereof to Contractor.
- 3. In the event of such termination for cause, VTA shall be relieved of any obligation of further payment to Contractor, including its obligation to procure the minimum dollar amount stated herein (if any), and may complete the remainder of the Services by itself, or by using an alternative, third party contractor. The additional cost to VTA for completing the Services shall be deducted from any sum due to the Contractor and the balance, if any,

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- shall be paid to the Contractor upon demand. The foregoing shall be in addition to any other legal or equitable remedies available to VTA.
- **4.** If, after termination for failure to fulfill Contract obligations, it is determined that the Contractor was not in default, the rights and obligations of the Parties shall be the same as if the termination had been issued for the convenience of VTA.

K. GENERAL PROVISIONS:

1. OWNERSHIP OF DATA: All drawings, specifications, reports and other data developed by Contractor, its assigned employees or subcontractors pursuant to this Contract shall become the property of VTA as prepared, whether delivered to VTA or not. Unless otherwise provided herein, all such data shall be delivered to VTA or its designee upon completion of this Contract or at such other times as VTA or its designee may request.

2. CIVIL RIGHTS:

- **a. NONDISCRIMINATION:** During performance of this Contract, Contractor, its employees and subcontractors shall not unlawfully discriminate, harass, or allow harassment against any person because of race, religious creed, color, sex, gender, gender identity, gender expression, national origin, ancestry, physical disability (including HIV and AIDS), mental disability, medical condition (including cancer), genetic information, marital status, age (over 40), sexual orientation, or military and veteran status. In addition, Contractor and any subcontractor shall not unlawfully deny any of their employees family care leave or discriminate against such employees on the basis of having to use family care leave. Contractor shall ensure that the evaluation and treatment of its employees and applicants for employment are free of such discrimination and harassment.
- b. ADA Accessible Information and Communications: Any and all deliverables provided by Contractor to VTA pursuant to the Contract must be prepared and delivered in a format that is accessible to individuals with disabilities, as required by (i) the American with Disabilities Act of 1990 (ADA); (ii) 28 CFR Parts 35 and 36; (iii) 49 CFR Part 37; (iv) Section 504 of the Rehabilitation Act of 1973, as amended; and (v) California's Unruh Civil Rights Act.
- **3. GOVERNING LAW:** The laws of the State of California will govern these terms and conditions, as well as any claim that might arise between Contractor and VTA, without regard to conflict of law provisions.
- **4. FORUM SELECTION:** Any lawsuit or legal action arising from this Contract shall be commenced and prosecuted in the courts of Santa Clara County, California. Contractor agrees to submit to the personal jurisdiction of the courts located in Santa Clara County, California for the purpose of litigating all such claims.

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- 5. CONFIDENTIALITY AND DISCLOSURE: Except as set forth in this paragraph, Contractor must not disclose to third parties any information, data, or materials that the Contractor obtains from VTA or otherwise learns of or is exposed to in the course of the performance of this Contract or information developed or obtained by Contractor in the performance of this Contract ("Confidential Information"). In addition, Contractor must not disclose or use any Confidential Information for any purpose other than the performance of the Services. Notwithstanding the foregoing, Contractor may disclose Confidential Information to third parties or use such information for purposes other than performance of the Services if: (1) VTA provides express written consent for such use or disclosure; (2) the information is known to Contractor prior to obtaining such information from VTA or performing Services under this Contract; (3) the information is, at the time of disclosure by Contractor, then in the public domain; (4) the information is obtained by or from a third party who did not receive it, directly or indirectly, from VTA and who has no obligation of confidentiality with respect thereto. In addition, Contractor may disclose Confidential Information if required to do so by court order. However, upon receipt of an order requiring such disclosure, Contractor must inform VTA as soon as practicable in order to allow VTA to challenge such order if it determines that such challenge is appropriate. For purposes of this Section, "third parties" do not include those employees or authorized subcontractors engaged in the performance of the Services.
- 6. NONWAIVER: Failure of VTA to insist upon strict performance of any terms or conditions of this Contract or failure or delay in exercising any rights or remedies provided herein or by law or its failure to properly notify Contractor in the event of breach or its acceptance of or payment for any Services hereunder shall not release Contractor from the representations or obligations of this Contract and will not be deemed a waiver of any right of VTA to insist upon strict performance hereof or any of its rights or remedies hereunder.
- **7. SEVERABILITY:** If any of the provisions of this Contract (or portions or applications thereof) are held to be unenforceable or invalid by any court of competent jurisdiction, VTA and Contractor shall negotiate an equitable adjustment in the provisions this Contract with a view toward effecting the purpose of this Contract, and the validity and enforceability of the remaining provisions or portions or applications thereof will not be affected thereby.
- **8. INDEPENDENT CONTRACTOR:** In performance of the Services, Contractor will be acting as an independent contractor and not the agent or employee of VTA.
- **9. ENTIRE CONTRACT:** This Contract constitutes the entire contract between VTA and Contractor relating to the subject matter hereof and supersedes any previous contracts, agreements, or understandings, whether oral or written.
- **10. AMENDMENT:** Except as expressly provided herein, the provisions of this Contract cannot be altered, modified or amended except through the execution of a written amendment executed by VTA and Contractor.



- 11. COMPLIANCE WITH APPLICABLE LAW: In the performance of the Services, Contractor and its subcontractors shall comply with all applicable requirements of state, federal and local law. The provision of this paragraph shall be included in any subcontracts hereunder.
- 12. DOCUMENTS AND WRITTEN REPORTS: In accordance with Government Code § 7550(a), any document or written report prepared in whole or in part by nonemployees of VTA shall contain the numbers and dollar amounts of all contracts and subcontracts relating to the preparation of the document or written report if the total cost of the work performed by nonemployees of the agency exceeds five thousand dollars (\$5,000.00). The contract and subcontract numbers and dollar amounts shall be contained in a separate section of the document or written report.
- **13. INCORPORATION OF EXHIBITS AND ATTACHMENTS:** All exhibits and attachments referenced in this Contract are incorporated herein by this reference.
- L. AUTHORIZED REPRESENTATIVES AND POINTS OF CONTACT: The Authorized Representatives identified below, or assigned designees, have authority to authorize changes to the scope, terms and conditions of this Contract, as set forth herein.
 - 1. AUTHORIZED REPRESENTATIVES:

VTA:

John Wesley White, Chief Procurement Officer 3331 N. First Street, Bldg. A San Jose, CA 95134-1927 john.white@vta.org

Contractor:

Name/Title Company Name Address City/State/Zip Telephone Email

- **2. NOTICES:** Notices shall be in writing and addressed to the Authorized Representatives at the addresses set forth above.
- **3. POINTS OF CONTACT:** The Points of Contact listed below are authorized to communicate regarding contract matters, except in the case where correspondence regarding legal notices must be addressed to the Authorized Representatives.



VTA:

Gina Cole, Contracts Administrator 3331 N. First Street, Bldg. A San Jose, CA 95134-1927 Gina.Cole@vta.org

Contractor:

Name/Title Company Name Address City/State/Zip Telephone Email

4. Written notification to the other Party shall be provided, in advance, for changes in the name or address of the designated Authorized Representatives or Points of Contact stated above

M. INSURANCE: Contractor shall adhere to the insurance requirements set forth in Exhibit [].

N. INDEMNITY AND DEFENSE OF CLAIMS:

- 1. Contractor must indemnify and hold harmless VTA, any public agencies within whose jurisdiction, on whose behalf, or on whose property the Services are being performed, any party VTA is contractually obligated to identify in this Contract as an indemnitee, and each of their respective Board of Directors, Board of Supervisors, Councils, individual board members, officers, agents, employees, and consultants (each, an "Indemnitee"; collectively, the "Indemnitees") from any claims, liabilities, losses, injuries, damages, expenses, fines, penalties, liens, or fees and costs (including attorneys' and experts' fees and costs) (each a "Claim" and collectively "Claims") arising out of, pertaining to, caused by, or in any way relating to the work performed under this Contract, including compliance or non-compliance with the terms of this Contract, by Contractor and/or its agents, employees, or subcontractors, whether such Claims are based upon a contract, personal injury, death, property damage, or any other legal or equitable theory whatsoever.
- 2. Contractor agrees, at its own expense, and upon written request by VTA or any individual Indemnitee, to immediately defend any suit, action, proceeding, dispute, or demand brought against any Indemnitee founded upon, alleging, or implicating any Claims covered by Contractor's indemnity obligation set forth above in subparagraph (1) immediately above and regardless of whether Contractor and/or any of its agents, employees, or subcontractors, was, in fact, liable. In the event a court of competent jurisdiction determines that any suit, action, claim, or demand brought against any Indemnitee was caused by the sole or active negligence or willful misconduct by VTA or its agents, servants, or independent contractors who are acting on behalf of VTA, VTA shall promptly reimburse Contractor for costs of defending the Indemnitees in such action incurred by



Contractor, but only in proportion to the sole or active negligence or willful misconduct of VTA or its agents, servants, or independent contractors who are acting on behalf of VTA.

- **3.** This indemnity and defense of claims provision will survive the expiration or termination of this Contract and remain in full force and effect.
- **O. BUSINESS DIVERSITY PROGRAM REQUIREMENTS:** Contractor shall adhere to the Small Business Enterprise requirements set forth in Exhibit [].

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IN WITNESS WHEREOF, VTA and Contractor have executed this Contract as of the last date set forth below ("Effective Date").

Santa Clara Valley Transportation Authority	Contname
Name	Name
Title	Title
Date	Date
Approved as to Form	
VTA Counsel	



EXHIBIT A1 SCOPE OF SERVICES [TO BE INSERTED]



EXHBIT A2 SAMPLE WORK DIRECTIVE

EFFECTIVE DATE: MM/DD/YYYY

[DATE]	COMMUNICACION I	
CONTRACT NO. [] WORK DIRECTIVE:	CONTRACTOR []	
NO. []		
TITLE: []		
COMPENSATION VALUE: [\$	-	
PERIOD OF PERFORMANCE: [S'	TART] – [COMPLETION]	
	ctor to perform Services in accordance with the m the Services within the stated period of perfor	
	be on a firm fixed price and/or time and materia	
	et forth herein. Any changes to scope, value or	-
of performance as set forth in this Work Amendment.	Directive shall be made through a Work Di	irective
Amendment.		
Instructions: Attach the SCOPE OF WOR	K to this form.	
Approval:		
Deputy Director / Director / Chief	Date	
NI JOS J		
Notification: Office of Business Diversity:	Date	
Executed by:	I hereby accept and acknowledge	
VTA	receipt of this Work Directive.	
	Contractor	
Name	Name	
	- Tune	
Project Manager	Title	
Date	Date	



EXHIBIT A3 COMPENSATION, INVOICING and PAYMENTTIME and MATERIALS

For the satisfactory performance and completion of the Services under this Contract, VTA will compensate Contractor as set forth herein.

- **A. COMPENSATION:** This is a time and materials Contract with a maximum value of \$XX,XXX.00., for which amount Contractor agrees to complete the Services defined in this Contract. Contractor is not authorized to provide Services hereunder exceeding the above-stated amount.
 - **1. LABOR COSTS:** The Services shall be invoiced in accordance with the following rate schedules.
 - a. **Exempt Personnel:** VTA shall pay for work by exempt personnel (as determined under the Fair Labor Standards Act, 29 U.S.C. § 201-219) at the labor rates listed below (or as identified in Exhibit []), which include direct labor, indirect labor, overhead and profit. VTA payment for work by exempt personnel shall not include any premium pay.

Name	Classification	Hourly Rate

b. **Non-Exempt Personnel:** VTA shall pay for overtime work by non-exempt personnel (Time and a Half, Double Time) in accordance with California law. VTA must approve all premium time in advance in writing.

Name	Classification	Hourly Rate

- c. Contractor may request increases in labor rates. Increases in labor rates may occur only once in a twelve (12) month period per individual. Contractor must make all requests in writing and deliver them to VTA at least thirty (30) days prior to the date the requested new rates are to become effective. VTA will review the request and, at its sole discretion, approve or deny the request in writing. VTA will issue adjustments, if any, prior to the effective date of the new labor rates.
- d. The labor rate paid by Contractor to each employee may not increase more than the annual average of the Consumer Price Index for the San Francisco Bay Area, using the



CPI-U, All Urban Consumers index type for the twelve (12) month period preceding a new rate. The CPI is as a guideline only, and VTA is not obligated to match or increase this rate.

- e. At its discretion, VTA will consider individual exceptions to the above limitations, on a case-by-case basis, not to exceed one (1) adjustment per employee per year, where Contractor can demonstrate that additional compensation is necessary to retain a specific employee VTA considers, in its sole discretion, to be essential.
- 2. SUBCONTRACTOR COSTS: VTA shall reimburse subcontractor costs at actual cost without mark-up. Subcontractor costs shall be supported by invoices, as are prime costs. See paragraph II, Invoicing.

3. OTHER DIRECT COSTS (ODCs):

- a. The following categories of expenses are considered ODCs:
 - i. Travel Expenses: Any travel expense (as described below) must be authorized by VTA in writing prior to Contractor incurring the expense of such travel. VTA may deny reimbursement of any travel expense incurred by Contractor prior to VTA's written approval. If VTA approves of the travel expense, VTA will reimburse the following types of travel expenses related to the performance of Services at the following per-diem or lump sum rates:

Car Rental: \$50/day (including all gas and all associated fees)

Flight: The rates set forth as GSA City Pairs Gov't "YCA" Fare (https://cpsearch.fas.gsa.gov/cpsearch/search.do)

Food/Beverage and Hotel: The rates set forth as GSA per diem rates (https://www.gsa.gov/travel/plan-book/per-diem-rates)

Mileage: The rates set forth as GSA mileage allowance (https://www.gsa.gov/travel/plan-book/transportation-airfare-pov-etc/privately-owned-vehicle-pov-mileage-reimbursement-rates)

Key Personnel Housing: \$2,700 per month either (i) for the duration of the Contract term or (ii) until the Key Personnel is no longer needed for performance of Services, whichever period of time is shorter.

ii. VTA will reimburse parking, tolls, deliveries, printing, plan reproduction, blue print services, any fees required for background checks from iproveit.com, Restricted Access Permit (RAP) and Roadway Worker Protection (RWP) training and any other expenses directly associated with the Services at actual cost without



markup. Contractor must provide appropriate supporting documentation, including detailed receipts. If any of the ODCs described in this paragraph will exceed \$500.00, Contractor must receive VTA's written approval prior to incurring such expense. VTA may deny reimbursement of any such ODC expense incurred by Contractor prior to VTA's written approval.

- b. Except as otherwise provided herein, telephone charges, computer costs, CAD machine charges, in-house copying charges, and facsimile charges must be included in overhead and will not be reimbursed as an ODC. Additionally, VTA will not reimburse any of the following types of expenses: alcohol, travel upgrades, fines, memberships, loss of personal property or cash, "no shows," or personal itinerary changes.
- c. No other categories of expenses will be subject to reimbursement as an ODC without the prior written approval of VTA.

B. INVOICING:

- 1. INVOICE FORMAT: VTA shall pay Contractor on the basis of invoices submitted every month for the Services performed during the preceding month. Invoices shall be in a form acceptable to VTA and each invoice must include:
 - Contract Number.
 - Name, classification and labor rate of employee.
 - Description of work performed.
 - Hours worked by employee accompanying with signed timesheets.
 - Other Direct Costs.
 - Subcontractor costs with itemization in same format above.
 - Total costs.
 - Percent of schedule and budget Expended.
- 2. WAIVER: Contractor shall be deemed to have waived the right to payment for Services not invoiced within six (6) months of the date the services were performed. For purpose of this provision the date of the invoice shall be the date of receipt by VTA.
- **3. INVOICE SUBMITTAL:** Contractor shall submit invoices by e-mail to the address listed below. Invoices shall be in a PDF, word, or excel format.

Email: VTAAccountsPayable@vta.org

4. Should VTA contest any portion of an invoice, that portion shall be held for resolution, and the uncontested balance shall be processed for payment. VTA may, at any time, conduct an audit of any and all records kept by Contractor related to the Services performed under this Contract. Any overpayment uncovered in such an audit may be charged against the Contractor future invoices and any retention funds.



C. PROMPT PAYMENT: VTA will pay Contractor within thirty (30) days after receipt by VTA of a proper, fully documented, invoice. Contractor shall pay subcontractors for satisfactory performance of any of the Services performed by subcontractors within fifteen (15) for NON-federal days of receipt of payment by VTA for such Services. Contractor agrees further to return retainage payments to each subcontractor within fifteen (15) for NON-federal days after the subcontractor's work is satisfactorily completed.



EXHIBIT A4 INSURANCE REQUIREMENTS

INSURANCE: Without limiting Contractor's obligation to indemnify and hold harmless VTA, Contractor must procure and maintain for the duration of the Contract insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the Work hereunder by Contractor, its agents, representatives, or employees, or subcontractors. The cost of such insurance must be included in Contract price. In the event of any material change in the Contract Scope of Services, VTA reserves the right to change the insurance requirements set forth herein. Contractor must furnish complete copies of all insurance policies, within three (3) business days of any request for such by VTA.

A. LIABILITY AND WORKERS' COMPENSATION INSURANCE:

- 1. Minimum Scope of Coverage: Coverage must be at least as broad as:
 - **a.** Insurance Services Office General Liability coverage ("occurrence" form CG 0001). General Liability insurance written on a "claims made" basis is not acceptable.
 - **b.** Insurance Services Office Business Auto Coverage, Insurance Services Office form number CA 0001, covering Automobile Liability, code 1 "any auto." Auto Liability written on a "claims-made" basis is not acceptable.
 - **c.** Workers' Compensation insurance as required by the Labor Code of the State of California, and Employer's Liability insurance.
 - **d.** Professional Liability, including limited contractual liability coverage, covering liability arising out of any negligent act, error, mistake or omission in the performance of Contractor's services under this Contract. This coverage must be continuously maintained for a minimum of two (2) years following completion of this Contract. This coverage may be written on a "claims made" basis, if so, please see special provisions in Section B.

2. Minimum Limits of Insurance: Contractor must maintain limits no less than:

a. General Liability (including Umbrella/Excess insurance): \$2,000,000 limit per occurrence for bodily injury, personal injury, and property damage. If a General Liability or other form with a general aggregate limit is used, either the general aggregate limit must apply separately to this project/location or the general aggregate limit must be twice the required occurrence limit. This requirement may be satisfied by a combination of General Liability insurance with Excess or Umbrella policies, but in no event may the General Liability primary policy limit per occurrence be less than \$2,000,000, unless Umbrella/Excess policies feature inception and expiration dates concurrent with the underlying policy, "Follow Form" coverage, and a "Drop Down".



- **b.** Automobile Liability \$1,000,000 limit per accident for bodily injury and property damage.
- **c.** Workers' Compensation and Employer's Liability: Statutory Workers' Compensation limits and Employer's Liability limits of \$1,000,000 per accident.
- **d.** Professional Liability: \$2,000,000 each occurrence/aggregate minimum limit per claim. This requirement may be satisfied by a combination of Professional Liability insurance with Excess or Umbrella policies, but in no event may the Professional Liability primary policy limit per occurrence be less than \$2,000,000, unless Umbrella/Excess policies feature inception and expiration dates concurrent with the underlying policy, "Follow Form" coverage, and a "Drop Down" provision.

Self-Insured Retention: The certificate of insurance must disclose the actual amount of any deductible or self-insured retention, or lack thereof, for all coverages required herein. Any self-insured retention or deductible in excess of \$50,000 (\$100,000 if Contractor is a publicly-traded company) must be declared to and approved by VTA. If Contractor is a governmental authority such as a state, municipality or special district, self-insurance is permitted. To apply for approval for a level of retention or deductible in excess of \$50,000, Contractor must provide a current financial report including balance sheets and income statements for the past three years, so that VTA can assess Contractor's ability to pay claims falling within the self-insured retention or deductible. Upon review of the financial report, if deemed necessary by VTA in its sole discretion, VTA may elect one of the following options: to accept the existing self-insured retention or deductible; require the insurer to reduce or eliminate the self-insured retention or deductible as respects VTA, its directors, officers, officials, employees and volunteers; or to require Contractor to procure a bond guaranteeing payment of losses and related investigations, claim administration and defense expenses. Applicable costs resulting therefrom will be borne solely by Contractor. Contractor may request execution of a nondisclosure agreement prior to submission of financial reports.

- **B.** CLAIMS MADE PROVISIONS (NOT APPLICABLE TO GENERAL LIABILITY OR AUTOMOBILE LIABILITY): Claims-made coverage is never acceptable for General Liability or Auto Liability. Claims-made may be considered for Professional, Environmental/Pollution, or Cyber Liability. If coverage is written on a claims-made basis, the Certificate of Insurance must clearly state so. In addition to all other coverage requirements, such policy must provide that:
 - 1. The policy must be in effect as of the date of this Contract and the retroactive date must be no later than the date of this Contract.
 - 2. If any policy is not renewed or the retroactive date of such policy is to be changed, Contractor must obtain or cause to be obtained the broadest extended reporting period coverage available in the commercial insurance market. This extended reporting provision must cover at least two (2) years.



- **3.** No prior acts exclusion may be added to the policy during the contract period.
- **4.** The policy allows for reporting of circumstances or incidents that might give rise to future claims.
- **C. OTHER PROVISIONS:** The policies are to contain, or be endorsed to contain, the following provisions:

1. General Liability and Automobile Liability:

- **a.** VTA, its directors, officers, officials, employees and volunteers are to be named as additional insureds as respects: liability arising out of activities performed by or on behalf of Contractor, including VTA's general supervision of Contractor; products and completed operations of Contractor and its subcontractors; premises owned, occupied or used by Contractor; or automobiles owned, leased, hired or borrowed by Contractor. The coverage must contain no special limitations on the scope of protection afforded to VTA, its directors, officers, officials, employees, or volunteers. Additional Insured endorsements must provide coverage at least as broad as afforded by the combination of ISO CG 20 10 10 01 and CG 20 37 10 01.
- **b.** Any failure to comply with reporting provisions of the policies may not affect coverage provided to VTA, its directors, officers, officials, employees, or volunteers.
- **c.** Contractor's insurance must apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability.
- **d.** The General Liability General Aggregate limit must apply per project, not per policy.
- **e.** The General Liability policy must be endorsed to remove the exclusion for railroad liabilities, with coverage at least as broad as afforded by ISO CG 24 17.

2. All Coverages:

- **a.** The insurer must agree to waive all rights of subrogation against VTA, its directors, officers, officials, employees, and volunteers for losses arising from work performed by Contractor and its subcontractors for VTA.
- **b.** Contractor's insurance coverage must be primary insurance as respects VTA, its directors, officers, officials, employees, and volunteers. Self-insurance or insurance that may be maintained by VTA, its directors, officers, officials, employees, or volunteers may apply only as excess to Contractor's insurance. Contractor's insurance must not seek contribution from VTA's insurance program.



3. Other Insurance Provisions

- **a.** The Certificate must disclose the actual amount of the Deductible or Self-Insured Retention
- **b.** If any coverage forms or endorsements required by this Contract are updated by their publishers, whether they be the insurance carrier(s), the Insurance Services office, or the American Association of Insurance Services, during the duration of this Contract, VTA reserves the rights to require Contractor to procure said coverage forms or endorsements using the updated versions upon the next renewal cycle.
- **D.** ACCEPTABILITY OF INSURERS: Insurance and bonds must be placed with insurers with an A.M. Best's rating of no less than A VII (financial strength rating of no less than A and financial size category of no less than VII), unless specific prior written approval has been granted by VTA.
- **E. CERTIFICATES OF INSURANCE:** Contractor must furnish VTA with a Certificate of Insurance. The certificates for each insurance policy are to be signed by an authorized representative of that insurer. The certificates must be issued on a standard ACORD Form. The contractor must instruct their insurance broker/agent to submit all insurance certificates and required notices electronically in PDF format to Insurance.certificates@vta.org. All endorsements must be attached to the ACORD certificate in a single PDF document.

The certificates must (1) identify the insurers, the types of insurance, the insurance limits, the SIRs/deductibles or lack thereof and the policy term, (2) include copies of all the actual policy endorsements required herewith, and (3) in the "Certificate Holder" box include:

Santa Clara Valley Transportation Authority ("VTA") 3331 North First Street
San Jose, CA 95134-1906
Contract No. S20068

In the Description of Operations/Locations/Vehicles/Special Items Box, the VTA Contract number must appear, the list of policies scheduled as underlying on the Umbrella/Excess policy must be listed, Certificate Holder must be named as additional insured, and Waiver of Subrogation must be indicated as endorsed to all policies as stated in the Contract Documents.

It is a condition precedent to award of this Contract that all insurance certificates and endorsements be received and approved by VTA before Contract execution. No work may be performed until insurance is in full compliance. VTA reserves the rights to require complete, certified copies of all required insurance policies, at any time.



If Contractor receives notice that any of the insurance policies required by this Exhibit may be cancelled or coverage reduced for any reason whatsoever, Contractor must immediately provide written notice to VTA that such insurance policy required by this Exhibit is canceled or coverage is reduced.

F. MAINTENANCE OF INSURANCE: If Contractor fails to maintain insurance as required herein, VTA, at its option, may suspend payment for work performed and/or may order Contractor to suspend work at Contractor's expense until a new policy of insurance is in effect.



EXHIBIT A5 SMALL BUSINESS ENTERPRISE (SBE) REQUIREMENTS

A. MWBE POLICY:

- 1. It is the policy of VTA to ensure that Minority and Women Owned Business Enterprises (MWBEs), as defined in the VTA MWBE Program, have an equitable opportunity to participate in the performance of contracts and subcontracts financed with local funds. VTA has an 18% MWBE aspirational goal.
- 2. Contractor will use all reasonable efforts to ensure that MWBE firms have an equitable opportunity to compete for subcontracting work under this Contract.

B. SMALL BUSINESS ENTERPRISES:

- 1. It is VTA policy to ensure that Small Business Enterprise (SBE) firms, as defined in Federal Regulations at 13 CFR Part 121 and 49 CFR Part 26, have an equitable opportunity to participate in the performance of contracts and subcontracts.
- 2. In connection with its performance under this Contract, although there is no specified SBE goal, Contractor agrees to cooperate with VTA in attempting to meet VTA's overall 19% annual utilization of SBE firms. In this regard Contractor will use all reasonable efforts to ensure that SBE firms shall have an equitable opportunity to compete for subcontract work under this Contract.
 - Goals for participation of SBE firms will be set on each individual Work Directive based upon the subcontracting opportunities for that specific Work Directive and the availability of SBE subcontractors for the specialties identified. In order to achieve its goals, VTA may require Contractor to subcontract work out that it would normally perform.
- **3.** VTA will monitor compliance with Contract requirements for SBE firms. Electronic submittal will be on a web-based online system (B2Gnow), accessed from any computer via the internet at the following website: https://VTA.sbdbe.com. Contractor will be notified via e-mail with instructions on how to utilize the system.
- **4.** Contractor will be required to submit monthly SBE utilization reports electronically to the VTA Office of Business Diversity Programs. These reports will be submitted electronically by the Contractor and will document when payments are made to subcontractors and SBE firms.